

# CEO search for global headquarter, Transcorp ANNA ALLEN

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**OPTO** (21/04/2017 12:53)

+ Leadership Report - Executive Summary



# INTRODUCTION

This report is generated from the responses to one or more tests developed by Master™. The report does not include information given in a feedback session or from any other sources.

#### **ABOUT THE TEST**

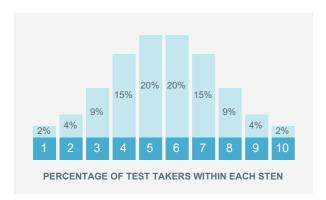
OPTO is a personality test that measures 8 Dimensions of personality which are essential to behaviour and performance at work. Each Dimension is comprised of two or three underlying Aspects. The Dimensions and Aspects are characteristics that individuals exhibit to a greater or lesser extent, and that are in themselves neither positive nor negative.

Each of the Dimensions and Aspects describe, relative to other people, the frequency or intensity of a person's feelings, thoughts, or behaviours. They are traits that exist on a continuum rather than as attributes that a person does or does not have.

The quality of OPTO is well documented and meets international standards for test quality.

#### **SCORES**

The results of the test are visualised using an intuitive scale ranging from 1 to 10, with 10 being the highest. The scale is commonly referred to as a STEN scale, with test takers normally distributed across the levels as illustrated in the figure below.



#### **NORM GROUP**

The scores in this report are calculated by comparing the test taker's responses with those of a group of individuals who have also taken the test, referred to as a norm group.

The norm group consists of a representative sample of the working population in a specific region.

This allows for a comparable interpretation and practical understanding of the scores.

Selected norm: International norm

#### **SPOTLIGHT**

In this report, a Spotlight graphic illustrates a suggestion for further exploration.

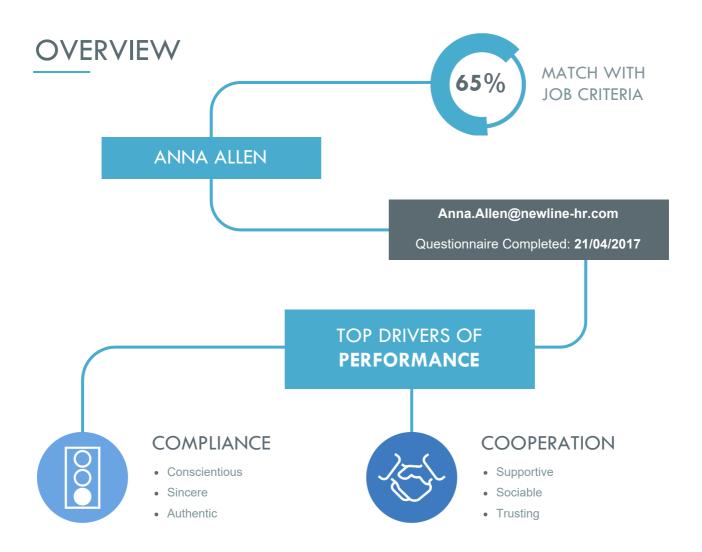
Spotlight technology tracks whether the respondent, when asked to consider their responses in a more deliberate and thorough manner, consistently ranks up low scores or ranks down high scores.

The number of Spotlights in the report is not fixed. On average, each report will contain 2-3 spotlights.



#### **CRITERIA**

CEO for Transcorp, Criteria by board of directors





### HIGHEST ASPECT SCORES

The three highest aspects are dutifulness, altruism and trust.

This indicates a leader with an extremely strong focus on doing what is expected, being supportive and believing in the honesty of others.

#### **MOST LIKELY THIS LEADER:**

- Consistently upholds all commitments
- Shows active concern for other people's problems
- Is very trusting

#### ON THE OTHER HAND, THIS LEADER:

- · May often have difficulties saying no
- Has a tendency to become overly involved in others' problems
- Can be naïve

# **SCORE PROFILE**

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Questionnaire Completed: 21/04/2017

Sys people	INFLUENCE	ASSERTIVENESS COMMUNICATION CONFIDENCE	measures the degree to which one takes the lead.  measures the degree to which one is expressive.  measures the degree to which one is self-assured.	4 4
	RESILIENCE	STABILITY STRESS MANAGEMENT	measures the degree to which one keeps composure.  measures how high pressure is handled.	4
	COOPERATION	ALTRUISM NETWORKING TRUST	measures the degree to which one is supportive.  measures how one cultivates relationships.  measures belief in the honesty of others.	4 9 9
Soperations (چېڅې	EFFICIENCY	DRIVE GOAL ORIENTATION INDUSTRIOUSNESS	measures commitment to ensuring progression.  measures focus on achieving results.  measures diligence and self-discipline.	5 7
	DELIVERY	STRUCTURE  QUALITY ASSURANCE	measures the degree to which one is organised.  measures thoroughness and attention to details.	7
	COMPLIANCE	DUTIFULNESS SINCERITY	measures the degree to which one does what is expected.  measures the degree to which one is genuine and honest.	8
EXPLORATION	AGILITY	INTELLECT PROBLEM SOLVING	measures openness to new knowledge.  measures belief in one's ability to work with complexity.	6 7
	INNOVATION	ADAPTABILITY INGENUITY RISK TAKING	measures adjustment to change.  measures the degree to which one has original ideas.  measures willingness to be enterprising.	5 5

# **SCORE PROFILE**

OPTO Aspect scores from the previous page sorted from highest to lowest.



<sup>\*</sup> Aspects where leaders typically score higher than employees in non-leadership roles. See the next page for more information.

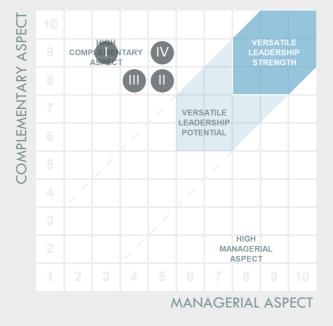


# VERSATILE LEADERSHIP

Research reveals several OPTO Aspects where leaders typically score higher than employees. The largest differences are found on the four Managerial Aspects; Assertiveness, Drive, Confidence, and Ingenuity. Each Managerial Aspect has a Complementary Aspect, which can enhance Versatile Leadership. Strong Versatile Leadership will most likely create long-term value in organisations.

#### MANAGERIAL ASPECTS COMPLEMENTARY ASPECTS





#### VERSATILE LEADERSHIP

The blue areas highlighted in the graph illustrate where there is balance between the scores on the Managerial Aspect and the Complementary Aspect.

Darker blue: Versatile Leadership Strength Lighter blue: Versatile Leadership Potential

#### HIGH COMPLEMENTARY ASPECT

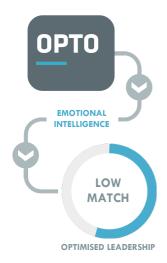
A leader with a high Complementary Aspect but without a balance from the Managerial Aspect does not indicate Versatile Leadership behaviour.

#### HIGH MANAGERIAL ASPECT

A leader with a high Managerial Aspect but without a balance from the Complementary Aspect risks delivering less on long-term accomplishments by applying more dominant leadership behaviour.



# OPTIMISED LEADERSHIP

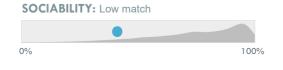


Optimised Leadership maps OPTO Aspects to four Emotional Intelligence areas: Executive Well-Being, Sociability, Grounded Support, and Self-Regulation. These qualities are essential for leaders to optimise performance and enhance psychological safety in teams and organisations.

**Anna Allen** shows an overall average across the four areas that indicates a low match with Optimised Leadership relative to other leaders.



**Executive Well-Being** measures the degree to which a leader is a pillar of strength, emotionally resilient, and socially confident.



**Sociability** measures the degree to which a leader is socially adept with focus on building positive relations.



**Grounded Support** measures the degree to which a leader is composed, understanding and appreciative towards others.



**Self-Regulation** measures the degree to which a leader is consistent, diligent and has control over their own emotions, reactions and stress.

- The blue dots indicate this leader's match to the Optimised Leadership areas.
- The grey distribution shows a reference group of a large sample of leaders worldwide.

