

MOTIVATIONAL STYLE

YOUR PRIMARY MOTIVATIONAL STYLE: ANALYST

Most people have a particular motivational style which is most evident. This is known as the Primary Motivational Style.

Identifying the Primary Motivational Style allows people to work in a more goal-orientated way towards a career that meets their needs. This ensures greater job satisfaction and productivity.

Your answers to the motivational part of the questionnaire, shows a motivational preference for the Analyst Motivational Style.

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 Questionnaire Completed: 13/12/2012

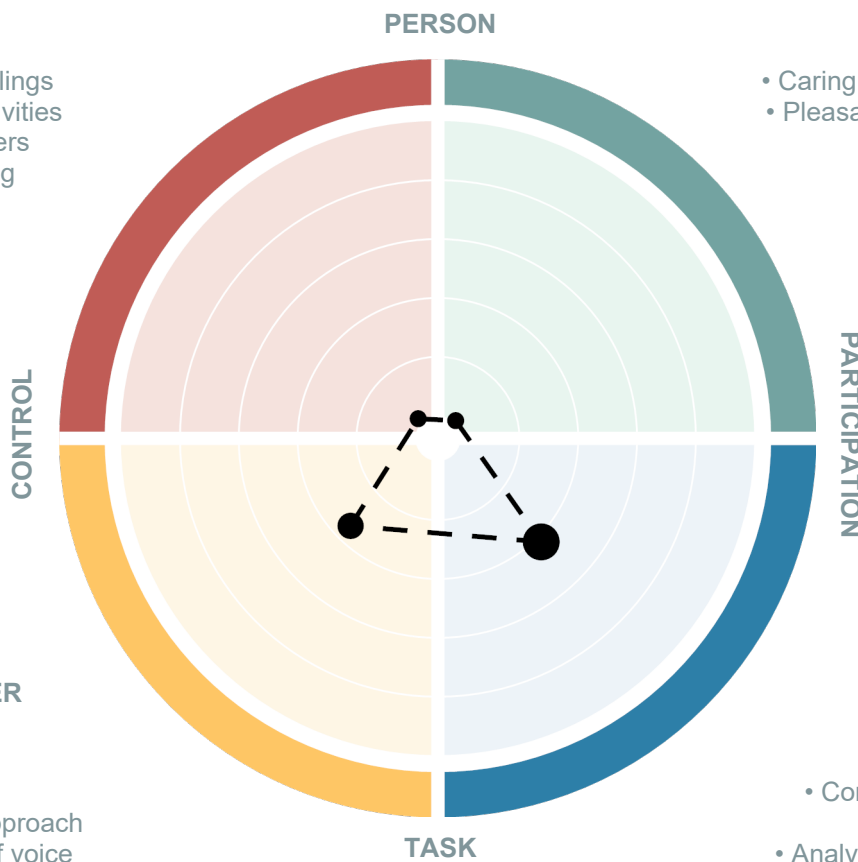
NORM: International Norm

ENTHUSIAST

- Exuberance
- Room for feelings
- Outgoing activities
- Affecting others
- Experimenting
- Spontaneity

SUPPORTER

- Sensitivity
- Caring for one another
- Pleasant tone of voice
 - Sympathy
- Acceptance
- Presence



IMPLEMENTER

- Control
- Results
- Efficiency
- Pragmatic approach
- Direct tone of voice
- Short path from idea to action

ANALYST

- Deliberation
- Systematism
- Conscientiousness
 - Objectivity
- Analysis & evaluation
 - Accuracy